



**AIA**  
Palm Beach

# Small Firms Roundtable Presents: Fee Negotiation Tips and Techniques

December 6, 2018  
Embassy Suites West Palm Beach  
1601 Belvedere Road  
West Palm Beach, FL 33406

Join AIA Palm Beach's Small Firm Roundtable as Don Yoshino, FAIA presents Fee Negotiation Tips and Techniques.

## Platinum Sponsor \$1000

This sponsorship is an exclusive opportunity to be a headlining sponsor of the event. Your sponsorship includes:

- Your company will be featured on signage at the event.
- Company logo on all materials for the event, chapter website, and all promotional emails.
- You will also be provided two tickets to the event
- Display table at the event.
- Brief opportunity to speak.

## Gold Sponsor \$500

Your exclusive sponsorship includes:

- Your company will be featured on signage at the event.
- Company logo on all materials for the event, chapter website, and all promotional emails.
- You will also be provided one ticket to the event
- Display table at event

## Silver Sponsor \$250

Your sponsorship includes:

- Your company will be featured on signage at the event.
- Company logo on all materials for the event, chapter website, and all promotional emails.
- You will also be provided one ticket to the event



# AIA Palm Beach

Call Becky Magdaleno, CAE at (561) 832-8223 or email [director@aiapalmbeach.org](mailto:director@aiapalmbeach.org) for more information! Return the form today.

December 6, 2018  
Embassy Suites West Palm Beach

6:00 pm – 7:00 pm – Reception  
7:00 pm – 8:00 pm – Presentation

Company Name (as it will appear on all printed materials):

\_\_\_\_\_

Contact Name and Title: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_ Zip: \_\_\_\_\_

Website: \_\_\_\_\_

Payment MUST accompany this contract.

Visa     MasterCard     Amex

Card Number: \_\_\_\_\_ Exp Date: \_\_\_\_\_ CVS Code: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Return with logo to: [director@aiapalmbeach.org](mailto:director@aiapalmbeach.org)